



December 31, 2020

**Subject:** Update to HSBC Securities (USA), Inc – Commission and Fee Schedule

Dear Valued Customer,

Over the recent years, the cost of running and maintaining our business has increased as we have had to keep up with the many changes impacting our industry, along with regulatory updates. Due to this, during a recent periodic review of our commission and fee schedule, it was noted that a few adjustments would have to be made to increase certain fees. Accordingly, we are writing to highlight what fees are changing effective 02/08/2021.

**What's changing? – Voluntary Reorg Fees, Foreign & Domestic Safekeeping Fees, certain Transfer fees & Foreign Currency Interest Charges**

<b>Fee Description</b>	<b>Current amount</b>	<b>Effective 02/08/2021</b>
Voluntary Reorg Fee	\$25.00	\$50.00
Foreign & Domestic Safekeeping Fees – Charged to Non-Premier customers	\$2.00	\$5.00
Foreign Currency Interest Charge	Charged to Non-Premier customers	All accounts will be charged the overriding central bank interest rate if holding the following currencies in the brokerage account (Swiss Franc (CHF), Danish Krone (DKK), Swedish Krona (SEK), Euro (EU) and Japanese Yen (JPY))
Legal/Restricted Transfer	\$60.00	\$135.00
Register & Ship	\$20.00	\$60.00
Accommodation Transfer	\$60.00	\$70.00

**We're here to help.**

We've included the updated HSBC Securities commission and fee schedule. If you have any questions, please call our Wealth Services Department at 800.662.3343. If you are calling from outside the United States or Canada, please call toll free at 847.876.1574. Wealth Services Representatives are available Monday through Friday from 8am-6pm (ET).

We appreciate your business and look forward to assisting you with your financial needs in the future.

Sincerely,



Jeffrey R. Kraebel  
Senior Vice  
President  
HSBC Securities (USA) Inc.

Investment and certain insurance products, including annuities, are offered by HSBC Securities (USA) Inc. (HSI), member NYSE/FINRA/SIPC. In California, HSI conducts insurance business as HSBC Securities Insurance Services. License #: **OE67746**. HSI is an affiliate of HSBC Bank USA, N.A. Whole life, universal life, term life, and other types of insurance are provided by unaffiliated third parties and offered through HSBC Insurance Agency (USA) Inc., a wholly owned subsidiary of HSBC Bank USA, N.A. Products and services may vary by state and are not available in all states. California license #: **OD36843**.

**Investment, Annuity and Insurance Products:**

<b>ARE NOT A BANK DEPOSIT OR OBLIGATION OF THE BANK OR ANY OF ITS AFFILIATES</b>	<b>ARE NOT FDIC INSURED</b>	<b>ARE NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY</b>	<b>ARE NOT GUARANTEED BY THE BANK OR ANY OF ITS AFFILIATES</b>	<b>MAY LOSE VALUE</b>
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**All decisions regarding the tax implications of your investment(s) should be made in consultation with your independent tax advisor.**

**Investments and Annuity Products** are provided by Registered Representatives and Insurance Agents of HSBC Securities (USA) Inc., member NYSE/FINRA/SIPC, a registered Futures Commission Merchant, a wholly-owned subsidiary of HSBC Markets (USA) Inc. and an indirectly wholly-owned subsidiary of HSBC Holdings plc. In California, HSBC Securities (USA) Inc., conducts insurance business as HSBC Securities Insurance Services. License #: OE67746. **Investments and Annuity Products are: Not a bank deposit or obligation of the bank or any of its affiliates; Not FDIC insured; Not insured by any federal government agency; Not guaranteed by the bank or any of its affiliates; May lose value.**

**All decisions regarding the tax implications of your investment(s) should be made in connection with your independent tax advisor.**

HSBC Securities may impose various service charges and other fees relating to your account as well as charge commissions and/or other fees and charges for execution of transactions to purchase and sell securities, options, foreign securities, commercial paper or other property, which amounts may include, but not be limited to, transaction fees (rounded to the nearest penny on each sale transaction); subscription fees for U.S. Government and Government agency issues; security transfer fees; insurance premiums, and other charges associated with the handling and transfer of securities funds and assets. You agree to pay such charges, commissions and or fees at HSBC Securities' then prevailing rates. Fees and expenses for mutual funds are stated in their respective prospectuses.

# HSBC Securities Commission and Fee Schedule

Effective March 12, 2019

HSBC Securities (USA) Inc.

**Please take a  
moment to  
review our  
Commission  
and  
Fee Schedule.**

This brochure outlines the commissions and fees for your HSBC Securities account. It is our goal to make sure you are fully informed of the charges incurred for HSBC Securities services.

Please contact HSBC Securities Client Service at **800.662.3343** for clarification on rates.

**For a list of additional fees and disclosures, please visit [us.hsbc.com/feeschedule](http://us.hsbc.com/feeschedule).**

Fees are subject to change.

#### Investment, Annuity and Insurance Products:

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<b>ARE NOT GUARANTEED BY THE BANK OR ANY OF ITS AFFILIATES</b>	<b>MAY LOSE VALUE</b>	

## Domestic Equities/ETF's

**Orders entered Online** \$10.99/trade

**Orders called in and entered by the HSBC Securities Wealth Services Desk** \$35.00/trade

**Orders entered by your financial professional\*** 0.05/share with a \$50.00 minimum

- Financial professional assisted orders that require manual handling (including but not limited to large block trades) may incur additional charges. For more information on additional charges please contact the Wealth Services Desk.
- Full Equity commissions and fees apply for each partial fill, except when transacted within the same day regardless of execution channel.
- Equity Transactions below \$3 per share may be subject to a maximum commission of 4% of principal.
- Certain Securities and/or quantities may incur additional charges.
- Orders requiring manual handling may incur additional charges.

## International Equities/ETF's

International Equity Commission Schedule: 0.25% of principal value (\$65.00 minimum).

Note: There may be additional fees or taxes imposed on transactions including but not limited to: Foreign Exchange charges, Financial Transaction Taxes and Stamp Taxes in certain markets.

## Options

**Orders entered by the HSBC Securities Wealth Services Desk** \$12.99+1.25/contract

**Orders entered by your financial professional\*** \$1.50/contract with a \$50.00 minimum

- Options assigned due to expiration will be charged according to the online equity schedule. Options that are manually exercised will be charged as if they are entered by your financial professional.
- Agent Assisted orders that require manual handling (including but not limited to large block trades) may incur additional charges. For more information on additional charges, please contact the Wealth Services Desk.
- Full Option commissions and fees apply for each partial fill, except when transacted within the same day regardless of execution channel.

\*Orders entered by your financial professional are orders entered directly by your advisor.

## No Load Funds

**Orders entered Online** \$24.99/trade

**Orders entered by the HSBC Securities Wealth Services Desk** \$44.99/trade

**Orders entered by your financial professional**

Amount	Commission
\$25,000.00 and below	\$38.88, plus 0.15% of principal
\$25,000.01 and above	\$48.88, plus 0.10% of principal

- The minimum commission per transaction is \$48.88.

## Fixed Income

HSBC Securities may act as principal on any fixed income transactions, including Treasuries, Agencies, Corporates, Municipals, and all other Fixed Income Securities.

When HSBC Securities acts as agent, a commission will be charged on the transaction. When HSBC Securities acts as principal, the markup is included in the bond purchase price and markdown is subtracted from the sales price.

Markup/markdowns are based upon the particular circumstances of each transaction, which could include size, credit quality, unit price, maturity, liquidity, and market scarcity.

All fixed income transactions must be placed with a Registered Representative. Fixed income transactions cannot be entered online.

- The minimum markup, or per-trade fee, is \$75.00.
- The fee for Treasury auction orders is \$75.00.

## Retirement Accounts

	Fee Amount	Frequency
Individual Retirement Account		
HSBC Premier clients	No charge	
All others, including Coverdell ESAs	\$50.00	Annually
Prototype Simplified Employee Pensions (Prototype SEPs and SARSEPS)	\$60.00	Annually
Individual (K), Simple 401K, Simplified PS/MPP	\$75.00	Annually
Flex 401(K)/PS/MPP	\$125.00	Annually

IRA Termination/Account Transfer Fee		
HSBC Premier clients	No charge	
All others	\$95.00 per termination of IRA Account	

## Miscellaneous Fees

	Fee Amount	Frequency
Safekeeping/Foreign Custody Fees**		
HSBC Premier clients	No charge	
All others	\$2.00	Per position
Regulation T extension	\$20.00	Per position
Legal/Restricted Transfer	\$60.00	Per position
Direct Registration Transfer	\$20.00**	Per position
Overnight Mail Request	\$25.00	Per mailing
Duplicate Statements or 1099		
HSBC Premier clients	No charge	
All others	\$5.00	Per request
Statements for Periods Without Activity		
Quarterly	No charge	
Monthly (by request only)	\$2.00	Per month

\*\*Additional fees may be assessed by transfer agents regarding all physical certificate processing.

## Miscellaneous Fees (continued)

	Fee Amount	Frequency
Insufficient Funds		
ACH Reject Fee (electronic transfers)	\$20.00	Per rejected ACH
Returned Check Fee	\$35.00	Per returned check
Wire Withdrawal	\$25.00	Per wire
Stop Payment Fee	\$25.00	Per stop payment
Account Transfer Out – Full	\$95.00	Per transfer
Foreign Receive and Delivers		
Euroclear	\$50.00	Per position
Non-Euroclear	\$75.00	Per position
Reorganizations		
Mandatory	No charge	
Voluntary	\$25.00	Per event
Confirmation Fee***		
HSBC Premier clients	No charge	
Fixed income items and systematic transactions	No charge	
All others	\$2.00	Per Confirm
Inactivity Fee – Assessed annually if no trades are placed and settled within a calendar year.		
HSBC Premier clients	No charge	
Accounts with more than \$10,000 in HSBC Investor Money Market Funds	No charge	
All others, including custodian accounts	\$50.00	Annually
Paper Surcharge – Charged for brokerage accounts receiving statements and trade confirmations in paper format via regular mail instead of electronically.		
HSBC Premier clients	No charge	
All others	\$1.75	Per document

\*\*\*Fees are charged for the generation of the confirm even when an account is set up for electronic delivery.

**Investments and Annuity Products** are provided by Registered Representatives and Insurance Agents of HSBC Securities (USA) Inc., member NYSE/FINRA/SIPC, a registered Futures Commission Merchant, a wholly-owned subsidiary of HSBC Markets (USA) Inc. and an indirectly wholly-owned subsidiary of HSBC Holdings plc. In California, HSBC Securities (USA) Inc., conducts insurance business as HSBC Securities Insurance Services. License #: OE67746. **Investments and Annuity Products are: Not a bank deposit or obligation of the bank or any of its affiliates; Not FDIC insured; Not insured by any federal government agency; Not guaranteed by the bank or any of its affiliates; May lose value.**

**All decisions regarding the tax implications of your investment(s) should be made in connection with your independent tax advisor.**

HSBC Securities may impose various service charges and other fees relating to your account as well as charge commissions and/or other fees and charges for execution of transactions to purchase and sell securities, options, foreign securities, commercial paper or other property, which amounts may include, but not be limited to, transaction fees (rounded to the nearest penny on each sale transaction); subscription fees for U.S. Government and Government agency issues; security transfer fees; insurance premiums, and other charges associated with the handling and transfer of securities funds and assets. You agree to pay such charges, commissions and or fees at HSBC Securities' then prevailing rates. Fees and expenses for mutual funds are stated in their respective prospectuses.

# HSBC Securities Commission and Fee Schedule

Effective February 8, 2021

HSBC Securities (USA) Inc.

**Please take a moment to review our Commission and Fee Schedule.**

This brochure outlines the commissions and fees for your HSBC Securities account. It is our goal to make sure you are fully informed of the charges incurred for HSBC Securities services.

Please contact HSBC Securities Client Service at **800.662.3343** for clarification on rates.

**For a list of additional fees and disclosures, please visit [us.hsbc.com/feeschedule](https://us.hsbc.com/feeschedule).**

Fees are subject to change.

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## Domestic Equities/ETF's

**Orders entered Online** \$10.99/trade

**Orders called in and entered by the HSBC Securities Wealth Services Desk** \$35.00/trade

**Orders entered by your financial professional\*** 0.05/share with a \$50.00 minimum

- Financial professional assisted orders that require manual handling (including but not limited to large block trades) may incur additional charges. For more information on additional charges please contact the Wealth Services Desk.
- Full Equity commissions and fees apply for each partial fill, except when transacted within the same day regardless of execution channel.
- Equity Transactions below \$3 per share may be subject to a maximum commission of 4% of principal.
- Certain Securities and/or quantities may incur additional charges.
- Orders requiring manual handling may incur additional charges.

## International Equities/ETF's

International Equity Commission Schedule: 0.25% of principal value (\$65.00 minimum).

Note: There may be additional fees or taxes imposed on transactions including but not limited to: Foreign Exchange charges, Financial Transaction Taxes and Stamp Taxes in certain markets.

## Options

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**Orders entered by your financial professional\*** \$1.50/contract with a \$50.00 minimum

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- Agent Assisted orders that require manual handling (including but not limited to large block trades) may incur additional charges. For more information on additional charges, please contact the Wealth Services Desk.
- Full Option commissions and fees apply for each partial fill, except when transacted within the same day regardless of execution channel.

\*Orders entered by your financial professional are orders entered directly by your Financial Consultant.

## No Load Funds

**Orders entered Online** \$24.99/trade

**Orders entered by the HSBC Securities Wealth Services Desk** \$44.99/trade

**Orders entered by your financial professional**

**Amount Commission**  
 \$25,000.00 and below \$38.88, plus 0.15% of principal  
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- The minimum commission per transaction is \$48.88.

## Fixed Income

HSBC Securities may act as principal on any fixed income transactions, including Treasuries, Agencies, Corporates, Municipals, and all other Fixed Income Securities.

When HSBC Securities acts as agent, a commission will be charged on the transaction. When HSBC Securities acts as principal, the markup is included in the bond purchase price and markdown is subtracted from the sales price.

Markup/markdowns are based upon the particular circumstances of each transaction, which could include size, credit quality, unit price, maturity, liquidity, and market scarcity.

All fixed income transactions must be placed with a Registered Representative. Fixed income transactions cannot be entered online.

- Unsolicited orders through the Wealth Services Desk the minimum markup is \$50.
- Orders entered with your financial professional have a minimum markup of \$75.

## Retirement Accounts

	Fee Amount	Frequency
Individual Retirement Account		
HSBC Premier clients	No charge	
All others, including Coverdell ESAs	\$50.00	Annually
Prototype Simplified Employee Pensions (Prototype SEPs and SARSEPS)	\$60.00	Annually
Individual (K), Simple 401K, Simplified PS/MPP	\$75.00	Annually
Flex 401(K)/PS/MPP	\$125.00	Annually

IRA Termination/Account Transfer Fee

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All others	\$95.00 per termination of IRA Account

## Miscellaneous Fees

	Fee Amount	Frequency
Safekeeping/Foreign Custody Fees**		
HSBC Premier clients	No charge	
All others	\$5.00	Per position
Regulation T extension	\$20.00	Per position
Legal/Restricted Transfer***	\$135.00	Per position
Accommodation Transfer***	\$70.00	Per position
Deposit & Withdrawal at Custodian	\$5	Per transfer plus processing fees
Register & Ship***	\$60.00	
Overnight Mail Request	\$25.00	Per mailing
Duplicate Statements or 1099		
HSBC Premier clients	No charge	
All others	\$5.00	Per request
Statements for Periods Without Activity		
Quarterly	No charge	
Monthly (by request only)	\$2.00	Per month
Insufficient Funds		
ACH Reject Fee (electronic transfers)	\$20.00	Per rejected ACH
Returned Check Fee	\$35.00	Per returned check
Wire Withdrawal	\$25.00	Per wire
Stop Payment Fee	\$25.00	Per stop payment
Account Transfer Out – Full	\$95.00	Per transfer
Foreign Receive and Delivers		
Euroclear	\$50.00	Per position
Non-Euroclear	\$75.00	Per position
Reorganizations		
Mandatory	No charge	
Voluntary	\$50.00	Per event

\*\* Foreign Safekeeping/custody fees are charged for holding any security that is not DTCC eligible.

\*\*\* Additional fees may be assessed by transfer agents regarding all physical certificate processing.

\*\*\*\* Fees are charged for the generation of the confirm even when an account is set up for electronic delivery.

## Miscellaneous Fees (continued)

	Fee Amount	Frequency
Confirmation Fee****		
HSBC Premier clients	No charge	
Fixed income items and systematic transactions	No charge	
All others	\$2.00	Per Confirm
Inactivity Fee – Assessed annually if no trades are placed and settled within a calendar year.		
HSBC Premier clients	No charge	
Accounts with more than \$10,000 in HSBC Investor Money Market Funds	No charge	
All others, including custodian accounts	\$50.00	Annually
Paper Surcharge – Charged for brokerage accounts receiving statements and trade confirmations in paper format via regular mail instead of electronically.		
HSBC Premier clients	No charge	
All others	\$1.75	Per document

## Interest Schedules

**Cash Due Rate** - Broker Call Rate (BCR) + 300 bps

Margin Interest Rate:	Rate
<b>Margin Debit</b>	
\$0 - \$24,999.99	Broker Call + 3.5 points
\$25,000 - \$49,999.99	Broker Call + 3.25 points
\$50,000 - \$99,999.99	Broker Call + 2.5 points
\$100,000 - \$249,999.99	Broker Call + 1.5 points
\$250,000 - \$999,999.99	Broker Call + 1.4 points
\$1,000,000 +	Broker Call + 1.25 points

## Currency Deposits Interest Rate Charges

The central banks for the following currencies are currently charging negative interest rates: Swiss Franc (CHF), Danish Krone (DKK), Swedish Krone (SEK), Japanese Yen (JPY) and European Central Bank (EUR). Customers holding balances in these currencies will be charged at the prevailing market interest rate.

If other Central Banks start to charge negative interest rates, customers holding balances in those currencies may start to be charged at the prevailing market interest rate, which will be communicated accordingly.

Please contact HSBC Securities Client Service at 800.662.3343 for exact rates.